

JSC BANK FOR FOREIGN TRADE OF VIET NAM

Address: 198 Tran Quang Khai street, Ha Noi
 Business Registration No. 0100112437
 (7th revision dated 10th January, 2012)

SOCIALIST REPUBLIC OF VIETNAM**Independence - Freedom – Happiness**

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*Hanoi, April 25th, 2013***PROPOSAL TO THE GENERAL SHAREHOLDERS' MEETING***(On the approval of the profit distribution plan in 2012)*

Pursuant to:

- Prevalent regulations and guidances of the ministries and agencies on financial accounting;
- Charter on the Organization and Operation of the Joint Stock Commercial Bank for Foreign Trade of Vietnam (“Vietcombank”) approved by the Annual General Meeting on 22 April 2011 according to the Resolution No 04/TN2011/NQ-DHDCD;
- Resolution of the 5th Annual General Shareholders’ Meeting in 2012;
- Audited financial statements of Vietcombank for the year 2012 and the appraisal results of financial statements for the year 2012 of the Supervisory Board.

The Board of Directors of Joint Stock Commercial Bank for Foreign Trade of Vietnam would like to propose that the General Shareholders’ Meeting approves the following profit distribution plan in 2012 as follows:

Unit: VND million

1	Profit after tax in 2012	4,271,305
2	Unrealised profit in previous years became realised in 2012	121,571
3	Profit after tax for distribution [(1) + (2)]	4,392,876
4	Allocation to additional charter capital reserve fund [(3) x 5%]	219,644
5	Allocation to financial reserve fund[(3) x 10%]	439,288
6	Allocation to bonus and welfare fund (three-month salary)	648,539
7	Dividend payments (Chartered capital x 12%)	2,780,901
8	Undistributed profit, after tax, allocation to reserves and dividend payment [(3)-(4)-(5)-(6)-(7)]	304,504

**ON BEHALF OF THE BOARD OF DIRECTORS
 CHAIRMAN**

Nguyen Hoa Binh